



Title: Membership Consultant

Reporting to: Sales Manager/Club General Manager

BASIC FUNCTION:

A membership consultant's objective is to drive guests (non-members) into the gym to deliver industry-leading customer service to them and our current members. This service must translate into exceeding personal revenue targets issued by management through both internal and external prospective. This is a full-time position reporting directly to the Club General Manager. You will work in a demanding environment as part of a small team, dealing with all inquiries both in-person and over the phone.

A membership consultant must maintain constant communication with the member's Service Manager/Club Manager on all aspects of club responsibilities and activities. It is critical to the club's success and company for the customer service representative to maintain an open line of communication on any issues relating to the club and its staff.

REQUIREMENTS:

Education:

- Min. High school or equivalent.

Experience:

- Min. (1) Year's experience in sales is preferred.

Skills:

- Enthusiastic, energetic, personable and friendly disposition
- Comfortable being outgoing, selling, and meeting new people
- Passion for health and wellness
- Team player
- Strong ability to self-manage time
- Excellent oral and written skills, English and Arabic.
- Proficient with Microsoft Office Suite (Excel, Word and Power Point).
- Ability to adjust to and manage continuous change.